August 19, 2024

The Right Honourable Justin Trudeau P.C., M.P. Prime Minister of Canada 80 Wellington Street Ottawa, Ontario K1A 0A3

Dear Prime Minister:

Our members represent a broad array of the agricultural supply chain that relies on freight rail transportation from the Canadian National Railway Company (CN) and CPKC, and we write to express concerns regarding a potential significant disruption to the North American supply chains. We request that you take action to ensure railroad operations continue before a lockout or strike occurs to prevent serious damage to the Canadian and U.S. economies.

A lockout or strike would lead to shutdowns or slowdowns of rail-dependent facilities resulting in harmful consequences for Canadian and American agricultural producers, the agricultural industry, and both domestic and global food security. The ability to soften the blow of a strike varies by industry. Importing industries are arguably able to better prepare for a rail stoppage by diverting vessels to U.S. ports. However, the impact of a strike would be particularly severe on bulk commodity exporters in both Canada and the United States as trucking is not a viable option for many agricultural shippers due to their high-volume needs and the long distances for many of the movements.

Agriculture ships more than 25,000 cars per week and this figure will go to zero during a strike or lockout. There are even higher volumes that would be lost during harvest. Agricultural facilities have no viable alternative transportation options to supply Canada's international customers and the inability to cycle products through the supply chain could limit producers' ability to deliver harvested crops. Costs from delayed shipments and lost sales will be amplified and carried by all system participants, as well as Canadian consumers in the way of higher grocery store prices. A work stoppage of any length of time means lost shipping opportunities that will never be recovered.

Agriculture is particularly exposed to rail stoppages due to robust fertilizer and other agricultural input trade and a sizable livestock industry that depends on rail for the timely delivery of feed grains, dried distillers grains, and further feed ingredients. Additionally, many facilities, such as biofuels operations, flour mills and other agricultural operations require uninterrupted rail service. In the event of an interruption, they quickly run out of storage capacity and incur shortages of incoming raw materials. In addition, shutting down and restarting these facilities are complex operations, meaning that even a short-term disruption could stop production for several weeks.

Operational railroads are essential on both sides of the border for the integrated North American supply chain. While we believe a negotiated solution is always the preferred outcome, your government should be prepared to move quickly if negotiations fail. We thank you for your responsiveness to this imminent threat to the North American supply chains.

Sincerely,

Agricultural Retailers Association Agriculture Transportation Coalition- AgTC American Farm Bureau Federation American Feed Industry Association AmericanHort American Malting Barley Association American Soybean Association **Consumer Brands Association Corn Refiners Association Forest Resources Association Growth Energy** Hardwood Federation International Fresh Produce Association Midwest Dry Bean Coalition National Aquaculture Association National Association of State Departments of Agriculture National Barley Growers Association National Corn Growers Association National Cotton Council National Council of Farmer Cooperatives National Grain and Feed Association National Oilseed Processors Association National Pork Producers Council National Sunflower Association North American Export Grain Association North American Millers' Association North American Renderers Association Pet Food Institute **Renewable Fuels Association** Soy Transportation Coalition Specialty Soya and Grains Alliance The Fertilizer Institute USA Rice **U.S. Canola Association U.S. Grains Council**

CC:

The President of the United States of America The Honourable Steven MacKinnon, Minister of Labour and Seniors The Honourable Pablo Rodriguez, Minister of Transport The Honourable Lawrence MacAulay, Minister of Agriculture and Agri-Food The Honorable Pete Buttigieg, Secretary of Transportation The Honorable Tom Vilsack, Secretary of Agriculture The Honorable Robert Primus, Chairman of Surface Transportation Board